

# Connecting People

*things, processes, automation and infras*

Business Services

*Charging / Billing  
(charge@once)*

*Customer  
Relation  
Management*

*Asset  
Management*

Control & Management



*Meter Data  
Management*

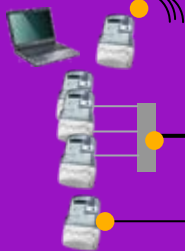
*Meter & Network  
Management*



*EMS/DMS/  
OMS*

Connectivity

Consumer



2G  
3G



*Mobile backhaul*

*DSL, Ethernet*

*Powerline*



*Optical*

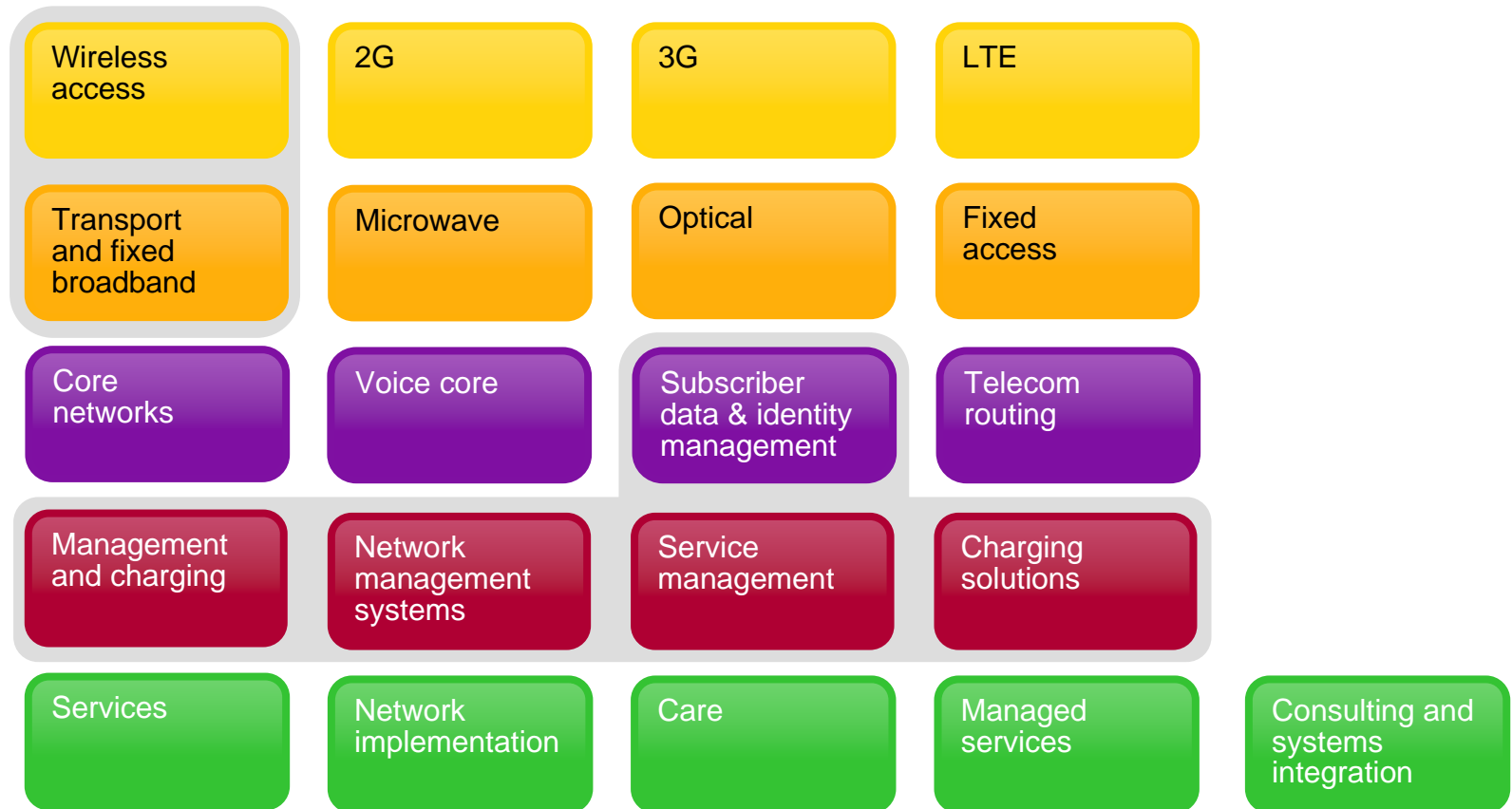
*Aggregation  
Edge  
Core*

*Consulting, System Integration,  
Care, Managed Services*

**Multi-dimensional connectivity challenge call for effective industry collaboration to meet scale, cost and fast-to-market targets**



# Utilization of existing Telco assets will speed up development, reduce cost and maximize revenues



**Growing disrupted energy industry opens a new 15B€ annual business opportunity for Smart ICT**